### **ANNEXURE A**

#### STATEMENT OF WORK

Creating a Unique Selling Proposition (USP) for a NAVSIDDHI CONSULTANCY LLP involves identifying and highlighting features that set it apart from other similar Platform in the market. Here are some potential USP features for Real-Estate Property Compliance App:

## Dashboards:

The platform will include three dashboards:

- Client (End User)
- Real Estate Developer
- Admin Panel

## **User Onboarding & Profile Management:**

Quick Signup/Login – Mobile OTP verification, Google login. Multiple Addresses – Save home, work, and alternate addresses.

Personalized Dashboard – Displays active subscriptions, recent orders, and wallet balance.

KYC Verification (if required) – For wallet withdrawals or higher transaction limits.

# Risk Assessment (For Property Buyers):

Form filling with different dropdowns. Book Advocate Appointment/Scheduling Custom generated report

## **Client Workflow (Registration Services):**

Visit App
Get information about services
Book an appointment
Select service
Apply Coupon and pay
Receive updates/status regarding service
Upload documents
Download reports

### Value-Added Services:

Fill forms
Upload documents
Pay fees (Subscription)
Check service status (Survey report)

### Admin Dashboard:

Secure Access: Password-protected login for managing content and user inquiries Dashboard: Track site performance and user engagement Manage Data: Add/update/delete status/content; block/unblock users Manage all in one single place. Update, edit, changes ,delete, modification etc.

## **Blogs/Resources**

Regular blog posts on real estate risk assessment SEO-optimized friendly Social media sharing options

# **Payment Integration:**

Razorpay Integration: Secure transaction processing User-Friendly Checkout: Smooth payment experience

## **Inquiry Form:**

Easy-to-fill forms for user inquiries
Auto-response system for quick follow-up

## **User-Friendly Navigation:**

Clear Menu Structure: Make sure the navigation menu is intuitive and easy to use.

Search Functionality: Implement a powerful search bar to help users find information quickly.

# **Service Details and Pricing:**

Comprehensive Service Pages: Detailed descriptions of all services offered, including property registration, inspection, and legal compliance.

Transparent Pricing: Display pricing information clearly to build trust and allow users to make informed decisions.

## **Referral Program:**

Refer and Earn: Implementation of a referral program to incentivize existing clients to bring in new business.

# **Booking and Scheduling System:**

Online Appointments: Allow clients to book appointments for consultations and inspections directly through the App.

### **Client Portal:**

Secure Login: Provide a secure login area for clients to access their documents, track the status of their services, and communicate with your team.

Document Management: Allow clients to upload and store important documents securely.

### **Educational Resources:**

Blog and Articles: Regularly updated blog with articles on real estate, legal advice, market trends, and tips for property buyers.

Guidance: Provide guidance and details to educate clients about the property buying process.

#### **Testimonials and Case Studies:**

Client Testimonials: Display positive feedback from satisfied clients to build credibility. Case Studies: Share detailed case studies showcasing successful projects and how your services helped clients.

## **Analytics and Reporting:**

Google Analytics Integration: Track App performance and user behavior with Google Analytics. Conversion Tracking: Set up conversion tracking to measure the effectiveness of your service efforts.

# **Security Features:**

SSL Certification: Ensure your App is secure with SSL certification.

Data Protection: Implement strong data protection measures to safeguard client

information.

## **Subscription Management:**

Various Plans – Customize plans available as per users requirement.

Pause/Resume Subscription – Easily pause during no service required.

Modify Quantity Anytime – Increase quantity as per need.

Subscription Customization – Choose specific plans for both users & developers.

## **Service Catalog & Smart Recommendations:**

Quick Search & Filters – Category, brand, service list, price, etc.

Discounted Combo Packs – Bundled offers for cost savings.

Featured & Trending Products – Highlights best-selling and seasonal items.

Order History & Easy Reorder – Quickly repurchase frequently ordered items.

# **Customer Support & Issue Resolution:**

Customer Support – Call and chat support for complaints and help.

Ratings & Feedback System – Rate service, delivery, and overall service sections.

# **Notifications & Engagement:**

Reminders – Notify users to check/edit their survey analyse before cutoff time.

Personalized Offers & Discounts – deals based on purchase history.

Festival & Seasonal Offers – Special discounts on Diwali, New Year, Christmas, etc.

#### **Business & Backend Features:**

Dynamic Pricing – Adjusts product prices based on your requirement.

Advanced Analytics & Reports – Sales data, customer insights, and revenue tracking.

Real-Time Analytics Dashboard – Sales data, customer insights, revenue tracking.

#### **Personalized User Profiles:**

Allow users to create personalized profiles with saved preferences, favorite locations, and document history for a customized experience.

### **Social Media Hyperlink Connectivity:**

Enabled hyperlink for social media connectivity pages.

### 24/7 Customer Support:

Provide round-the-clock customer support through various channels such as chat support, email, or phone, ensuring assistance and resolution of issues at any time.

# **Data Privacy and Security Measures:**

Implement robust data privacy and security measures to protect user information and transactions, building trust and confidence among users.

# > Features & Functions Module-wise details:

- 1. Admin Panel.
- 2. Live Dashboard.
- 3. Database of clients & records.
- 4. User Management. (Role wise)
- 5. Coupon Code Master.
- 6. Master Panel.
- 7. Order Booking Management.
- 8. Report Analytics.
- 9. Unique & Interactive UI Design.
- 10. Home Page.
- 11. About Us.

- 12. Contact Us.
- 13. Notification Panel.
- 14. Coupons Management.
- 15. Sales Transaction Report.
- 16. User & Developer Dashboard.
- 17. Billing Transaction Report.
- 18. Inquiry Form.
- 19. Cloud-Based Server Solution.
- 20. Survey form for Field Staff.
- 21. Customer Registration.
- 22. Data Analytics & Visualization.
- 23. Sales Performance Analytics.
- 24. SEO Friendly.
- 25. Subscription Module.
- 26. Document Access for Developer.
- 27. Deal Closure Authentication with Developer.
- 28. KYC Documents.
- 29. Credit Amount with date bifurcation.
- 30. Analytics & Reports.
- 31. Informative Website.
- 32. Review Function.
- 33. Testing.
- 34. Deployment.

### > Tech Stack:

Frontend: HTML/CSS/JS
 Server: AWS or Go Daddy

3. Database: MY SQL4. Type: Flutter App

## > NOTES:

- 1. 1 Year Free Service included.
- 2. Any 3<sup>rd</sup> party API integration will be in the client's scope.
- 3. Registration on the play store for (Android & los) in clients' scope.
- 4. Hosting & Domain charges will be in client's scope.
- 5. Deployment will be conducted after payment is cleared.
- 6. Timelines can be matched only if we receive timely response from client end.